



U.S. Small Business Administration

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San Antonio District Office
Hipolito F. Garcia Federal Building
615 E. Houston Street, Suite 298
San Antonio Texas 78205
Phone: (210) 403-5900 Fax: (210) 403-5936
Email: sado.email@sba.gov

Quick Program Reference and Points of Contact

The San Antonio District office services 55 counties and assists small businesses from start-up through the many stages of growth by providing counseling, training, loan guarantees, contracting program opportunities, and disaster assistance. Programs, services and resources are as follows:

- **SBA National & Local Web Sites** - <http://www.sba.gov> and <http://www.sba.gov/about-offices-content/2/3153> find details on all programs, services, and information related to business start-up, business planning, business management, record keeping, financing, procurement and business development, marketing, on-line classes, resources partners, news and more.
- **SBA San Antonio Small Business Resource Guide** – This resource guide has everything you need to know about the tools and resources that SBA has to offer. Go to: <http://www.sbaguides.com/pdf/english/texas-sanantonio.pdf>
- **SBA Loan Guaranty Programs** - Working through local banks, credit unions and non-bank lenders, the SBA offers a variety of loan guaranty programs for small business purposes including start-up, expansion, equipment, working capital, inventory, and real estate. To find an SBA participant lender go to: <http://www.sba.gov/for-lenders>, click on **Search for SBA Lenders**. You may find a List of District Top Lenders on the SBA San Antonio Small Business Resource Guide on above link website.
- **SBA Access to Capital Loan Briefings** - Held regularly at locations throughout San Antonio and Austin. Call (210) 403-5900 and 210/403-5918 for dates, times, and locations.
- **Franchise Start-up Opportunities** – locate franchises that are eligible for the SBA Loan Guaranty Programs. Go to <http://www.franchiseregistry.com/>
- **8(a) Business Development Program** – A program offering a broad scope of assistance, including federal 8(a) contract set-asides, to small businesses owned and controlled at least 51% by socially and economically disadvantaged individuals. Go to <http://www.sba.gov/category/navigation-structure/contracting/working-with-government/small-business-certifications-audiences/>, click on **8(a) Business Development** for details and self-evaluation course via the following link: 8(a) Business Development Suitability Tool.
- **Women-owned Small Business (WOSB) Program** – Federal certification specifically for women-owned small businesses and economically disadvantaged women-owned small businesses seeking Federal contracting opportunities. Complete details go to <http://www.sba.gov/content/contracting-opportunities-women-owned-small-businesses>. Local assistance in San Antonio TX contact UTSA-SBDC Contracting Resource Center (210) 458-2458.
- **HUBZone Empowerment Contracting Program** - Stimulates economic development in historically under-utilized business zones by providing federal contract award preferences for small businesses located in such areas. Visit <http://www.sba.gov/hubzone>.
- **Small Disadvantaged Business (SDB) Certification Program** –Visit <http://www.sba.gov/content/8a-business-development-0> for important changes to the program. 8(a) participating businesses are small disadvantaged businesses and small businesses outside of the 8(a) program will self-certify as a small disadvantaged business.
- **North America Industry Classification System (NAICS)** – Is the size standard used by SBA that provides codes and definitions for each industry. Size standards are based on either the number of employees or a three year average of annual receipts of a business concern. Visit <http://www.sba.gov/size/>
- **Central Contractor Registration (CCR)** - A primary search engine used by procuring agencies to locate small to large prospective vendors wanting to do business with the federal government. Visit and register at <https://www.bpn.gov/ccr/>
- **FedBiz Opportunities** – U.S. Government single point-of-entry website opportunities which lists notices of proposed government procurement actions, contract awards, sales of government property, and other procurement information over \$25,000. Visit <https://www.fbo.gov/>
- **SBA's Surety Bond Program** – Provides eligible small business contractors opportunities to bid on projects requiring bonding and binds the contractor to comply with the terms and conditions of a contract. Visit <http://www.sba.gov/category/navigation-structure/loans-grants/bonds/surety-bonds>
- **SCORE – For the Life of Your Business** - Provide counseling, training, and technical assistance. Office locations: San Antonio, (210) 403-5931, <http://sanantonio.score.org/> and Austin/Round Rock, (512) 928-2425, <http://austin.score.org/>

- **Small Business Development Center (SBDC) Program Offices** - provide counseling, training, and technical assistance. Office locations: San Antonio, (210) 458-2460, <http://www.txsbdc.org/san-antonio>; Victoria, (361) 575-8944, <http://www.txsbdc.org/victoria>; Austin/Round Rock/San Marcos, (512) 716-4800; <http://www.txsbdc.org/austin>; Laredo, (956) 326-2827, <http://www.txsbdc.org/laredo>; San Angelo, (325) 942-2098, <http://www.txsbdc.org/san-angelo>; and Eagle Pass, (830) 758-5025, <http://www.txsbdc.org/eagle-pass>.
- **UTSA Contracting Resource Center** – Courses and counseling on technology and procurement. Call (210) 458-2458 or visit <http://www.txsbdc.org/sbdc-contracting-resource-center>
- **SBDC International Trade Center** – Provides trade counseling, global research, and import/export training programs. Call (210)458-2470 or visit <http://www.txsbdc.org/sbdc-international-trade-center>
- **Small Business Innovation Research Program (SBIR)** - SBIR funds the critical startup and development stages and it encourages the commercialization of the technology, product, or service, which, in turn, stimulates the U.S. economy. It helps small businesses to compete for federal research and development awards. Visit <http://www.sba.gov/content/small-business-innovation-research-program-sbir-0>
- **SBA Women’s Business Centers (WBCs)** - Offer training, counseling, and roundtables. Two (2) locations: ACCION Women’s Business Center/San Antonio, (210) 226-3664, <http://www.acctiontexas.org>; and BiGAustin Women’s Business Center/Austin, (512) 928-8010, <http://www.bigaustin.org>
- **SBA's Office of Women’s Business Ownership (OWBO)** – to promote the growth of women-owned businesses through programs that provide business training and counseling, access to credit and capital, and multiple business and networking opportunities. Visit <http://www.sba.gov/about-offices-content/1/2895>
- **Gateway for Women-Owned Businesses** - Information and links focused on women business owners interested in doing business with the federal government. Visit <http://www.sba.gov/category/navigation-structure/contracting>
- **SBA Training/Counseling** - Online small business training and local counseling and mentoring at <http://www.sba.gov/category/navigation-structure/counseling-training>
- **Government Grant information** - Your source to find and apply for federal government grants. For more information visit <http://www.grants.gov>
- **Small Business Investment Company Program** - privately owned and managed investment firms that provide venture capital and start-up financing to small businesses. Visit <http://www.sba.gov/content/sbic-program-0>
- **SBA Office of Advocacy** - Advocacy’s mission is to encourage policies that support the development and growth of American small business. Created to protect, strengthen and effectively represent the nation’s small businesses within the federal government’s legislative and rule-making processes. Visit <http://www.sba.gov/advocacy>.
- **SBA Disaster Assistance Program** - Provides affordable, timely and accessible financial assistance to homeowners, renters, and businesses following a Presidential disaster declaration. Visit <http://www.sba.gov/category/navigation-structure/loans-grants/small-business-loans/disaster-loans>
- **Veteran Assistance and Services Program (VASP)** – to assist the men and women of the U.S. Armed Services, National Guard and Reserves achieve their dream of successful business ownership. Free courses available. Call the Institute for Economic Development – Contracting Resource Center/Training & Advising at Main phone: (210) 458-2458; visit <http://crc.txsbdc.org/veterans/>
- **The Office of Veterans Business Development** – Liaison with the Veterans business community, for acting as an Ombudsman for Veterans in Small Business Administration programs, for providing business training, counseling and assistance, and for overseeing the Federal procurement programs for Veteran and Service-Disabled Veteran-Owned small businesses. Visit <http://www.sba.gov/about-offices-content/1/2985>
- **Department of Veterans Affairs** – provides information about VIP verification process; assists Veteran business owners in registering their business in the Secretary’s Database of Veteran-owned small businesses to enable VA contracting officers to identify eligible small businesses for procurement opportunities. Visit <http://www.va.gov/>
- **Veteran Business Outreach Center (VBOC)** – The University of Texas-Pan American 1201 West University Dr., Edinburg, TX 78539, (956) 292-7561, e-mail: vboc@panam.edu, Website http://portal.utpa.edu/utpa_main/ce_home/bdi_home/vboc_home/vboc_contact
- **SBA District Veterans Representative** – Debra Dimando, (210) 403-5914, debra.dimando@sba.gov
- **SBA District Native American Representative** – Stephanie Rapp, (210) 403-5927, stephanie.rapp@sba.gov
- **SBA District Women’s Business Ownership & Technical Representative** – Annie Hudspeth, (210) 403-5918, annie.hudspeth@sba.gov
- **SBA District HUBZone Representative** – program outreach. Theresa Scott, (210) 403-5912, theresa.scott@sba.gov
- **SBA District International Trade Officer** – Lionel (Leo) Davila, (210) 403-5917, lionel.davila@sba.gov
- **SBA Procurement Center Representative** – advocate for small businesses and oversight of federal procurement set-asides. <http://www.sba.gov/content/procurement-center-representatives> Fred Lagunas, (210) 395-8924, alfredo.lagunas.1@us.af.mil

All SBA programs and services are extended to the public on a nondiscriminatory basis.